

Directors' Report

The Directors of your Company are pleased to issue this report on the financial position and performance of your Company for the quarter and nine month ended March 31, 2012.

Sales achieved for the period was Rs.3.01 billion as compared to Rs.3.09 billion of the corresponding period last year registering a marginal decline of 2.5%. The profit before tax is also marginally lower at Rs. 514 million in comparison to Rs. 520 million last year.

Sales during the 3rd quarter have been very steady and the loss of revenue experienced in the first two quarters has been recouped. The profitability has also improved due to increased sales volumes and also because of relatively stable foreign currency.

AGRIAUTO STAMPING COMPANY (PVT) LIMITED (ASC)

The project with the assistance of the Technical Partner, M/s. Ogihara Thailand Co. Ltd (OTC) is progressing as per the plan. The Consultants for Civil and Electrical works have been appointed and the award to Contractors would be given after competitive bidding.

The Company has selected 5 team members who will be undergoing an extensive training of six months at Ogihara, Thailand from July 2012 onwards. These trainees would get learning on die conceptualization , manufacturing & designing including machine maintenance, process flow and control.

FUTURE OUTLOOK

Sales for the remaining part of the year are expected to improve in view of the increased forecasts in the passenger car, motorcycles and tractors segment. Your Management will make concerted efforts to overcome the issues relating to power break-downs and other cost-up elements to improve the profitability.

In the end, we would like to convey our appreciation to all our Customers, Dealers, Bankers and foreign technical collaborators for their unabated support and confidence in the Company. We are also thankful to all our team members who have worked diligently for the progress of the Company and to ensure continued support to our valued customers.

On behalf of the Board of Directors.

Fahim Kapadia
Chief Executive

Dated : April 25, 2012