

Unconsolidated Statement of Financial Position

As at June 30, 2018

		2018	2017
	Note	(Rupees	s in '000)
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment Intangible asset	7	667,623 7,863	654,025
Long-term investment Long-term deposits	9 10	1,144,006 6,234	1,144,006 6,234
CURRENT ASSETS		1,825,726	1,804,265
Stores, spares and loose tools Stock-in-trade Trade debts	11 12 13	83,178 964,242 431,931	61,927 745,822 430,360
Advances, deposits, prepayments and other receivables Accrued profit Short-term investments Sales tax receivable	14 15	7,099 681 543,560 9,086	11,171 777 641,778 5,259
Taxation – net Cash and bank balances	16	254,258 230,264 2,524,299	229,421 232,115 2,358,630
TOTAL ASSETS		4,350,025	4,162,895
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES Authorised capital			
40,000,000 (2017: 40,000,000) ordinary shares of Rs. 5/- each		200,000	200,000
Issued, subscribed and paid-up capital Reserves	17	144,000 3,726,986	144,000 3,537,779
NON CURRENT LIABILITIES		3,870,986	3,681,779
Deferred taxation	18	16,792	28,302
CURRENT LIABILITIES			
Trade and other payables Unpaid dividend Unclaimed dividend	19	436,227 2,516 23,504	431,552 968 20,294
COMMITMENTS	20	462,247	452,814
TOTAL EQUITY AND LIABILITIES		4,350,025	4,162,895

The annexed notes from 1 to 42 form an integral part of these unconsolidated financial statements.

Yutaka Arae Chairman

Fahim Kapadia Chief Executive

Unconsolidated Statement of Profit or Loss

For the year ended June 30, 2018

		2018	2017
	Note	(Rupees	in '000)
Turnover – net	21	6,112,980	5,657,541
Cost of sales Gross profit	22	(4,997,062) 1,115,918	(4,611,657) 1.045.884
Gross pront		1,113,310	1,045,004
Distribution cost	23	(118,783)	(120,014)
Administrative expenses	24	(207,076)	(190,385)
Operating profit		(325,859) 790,059	(310,399) 735,485
Operating profit		730,033	700,400
Other expenses	25	(70,667)	(70,722)
Other income	26	54,180	145,961
Finance cost	27	(16,821)	(360) 74,879
Profit before taxation		773,238	810,364
		, , , ,	,
Taxation	28	(252,831)	(223,727)
Profit after taxation		520,407	586,637
Tone and addition		020,107	000,001
		Rupees	Rupees
Earnings per share – basic and diluted	29	18.07	20.37

The annexed notes from 1 to 42 form an integral part of these unconsolidated financial statements.

Yutaka Arae Chairman

Fahim Kapadia Chief Executive

Unconsolidated Statement of Comprehensive Income For the year ended June 30, 2018

2018	2017				
(Rupees in '000)					
520,407	586,637				
_	_				

586,637

520,407

Net profit for the year

Other comprehensive income

Total comprehensive income for the year

The annexed notes from 1 to 42 form an integral part of these unconsolidated financial statements.

Yutaka Arae Chairman

Fahim Kapadia Chief Executive

Unconsolidated Statement of Cash Flows

For the year ended June 30, 2018

		2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES	Note	(Rupees	in '000)
Cash generated from operations Finance cost paid Income tax paid	30	568,808 (334) (289,126)	893,432 (360) (425,321)
Net cash generated from operating activities		279,348	467,751
CASH FLOWS FROM INVESTING ACTIVITIES			
Fixed capital expenditure Proceeds from disposal of property, plant and equipment Profit received on short-term investments Profit received on deposit accounts Dividend received Proceeds from transfer of property, plant and equipment to subsidiary company Net cash (used in) / generated from investing activities		(111,243) 11,027 39,408 9,023 - - (51,785)	(61,115) 10,145 11,805 8,359 114,401 33,154 116,749
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid		(326,442)	(249,150)
Net cash used in financing activities		(326,442)	(249,150)
Net (decrease) / increase in cash and cash equivalents		(98,879)	335,350
Cash and cash equivalents at the beginning of the year		869,835	534,485
Cash and cash equivalents at the end of the year	31	770,956	869,835

The annexed notes from 1 to 42 form an integral part of these unconsolidated financial statements.

Chairman

Fahim Kapadia Chief Executive

Unconsolidated Statement of Changes in Equity For the year ended June 30, 2018

	Issued,	Capital reserve	Revenue	reserves		
	Subscribed and paid- up Capital	Share premium	General	Unapp- ropriated profit	Total reserves	Total equity
			(Rupe	es in '000)		
Balance as at June 30, 2016	144,000	12,598	2,675,000	515,544	3,203,142	3,347,142
Final dividend for the year ended June 30, 2016 @ Rs. 6.25/- per share Interim dividend for the year ended	-	-	-	(180,000)	(180,000)	(180,000)
June 30, 2017 @ Rs. 2.50/- per share	-	-	-	(72,000)	(72,000)	(72,000)
Transfer to general reserve	-	-	300,000	(300,000)	-	-
Profit after taxation for the year Other comprehensive income	-	- -	-	586,637	586,637	586,637
Total comprehensive income for the year	-	-	-	586,637	586,637	586,637
Balance as at June 30, 2017	144,000	12,598	2,975,000	550,181	3,537,779	3,681,779
Final dividend for the year ended June 30, 2017 @ Rs. 7.5/- per share	-	-	-	(216,000)	(216,000)	(216,000)
Interim dividend for the year ended June 30, 2018 @ Rs. 4.0/- per share	-	-	-	(115,200)	(115,200)	(115,200)
Transfer to general reserve	-	-	300,000	(300,000)	-	-
Profit after taxation for the year Other comprehensive income Total comprehensive income for the year	-	-	-	520,407 - 520,407	520,407 - 520,407	520,407 - 520,407
Balance as at June 30, 2018	144,000	12,598	3,275,000	439,388	3,726,986	3,870,986

The annexed notes from 1 to 42 form an integral part of these unconsolidated financial statements.

Yutaka Arae

Fahim Kapadia Chief Executive

For the year ended June 30, 2018

1. THE COMPANY AND ITS OPERATIONS

- 1.1 Agriauto Industries Limited (the Company) was incorporated in Pakistan on June 25, 1981 as a public limited company and is listed on Pakistan Stock Exchange. The Company is engaged in the manufacture and sale of components for automotive vehicles, motor cycles and agricultural tractors. The registered office of the Company is situated at 5th Floor, House of Habib, Main Shahrah-e-Faisal, Karachi.
- 1.2 These unconsolidated financial statements are separate financial statements of the Company in which investment in subsidiary is accounted for on the basis of direct equity interest and is not consolidated or accounted for using equity method.

2. SUMMARY OF SIGNIFICANT TRANSACTIONS AND EVENTS OCCURRED DURING THE YEAR

For a detailed discussion about the Company's performance, refer to the Directors' Report.

3. STATEMENT OF COMPLIANCE

- 3.1 These unconsolidated financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:
 - International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 (the Act); and
 - Provisions of and directives issued under the Act.

Where provisions of and directives issued under the Act differ from the IFRS, the provisions of and directives issued under the Act have been followed.

3.2 The Act has also brought certain changes with regard to the preparation and presentation of these unconsolidated financial statements. These changes, amongst others, include changes in nomenclature of the primary statements. Further, the disclosure requirements under the Act have been revised, resulting in elimination of duplicate disclosures with IFRS disclosure requirements and incorporation of additional/ amended disclosures as mentioned in notes 2, 7.3, 22.1, 25.1, 28.2, 36 & 40.

4. BASIS OF MEASUREMENT

- **4.1** These unconsolidated financial statements have been prepared under the historical cost convention.
- **4.2** These unconsolidated financial statements are presented in Pak Rupees which is the Company's functional and presentation currency.

5. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

5.1 New standards, amendments and interpretations

The accounting policies adopted in the preparation of these unconsolidated financial statements are consistent with those of the previous financial year except that the Company has adopted the following amendments to IFRSs which became effective for the current year:

IAS 7 Statement of Cash Flows - Disclosure Initiative - (Amendment)
IAS 12 Income Taxes - Recognition of Deferred Tax Assets for Unrealized losses (Amendments)

The adoption of the above amendments to accounting standards did not have any material effect on the unconsolidated financial statements.

For the year ended June 30, 2018

Standards, amendments and interpretations to approved accounting standards that are not yet effective

The following revised standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

Effective date (ac-

	counting periods beginning on or after)
Standard or Interpretation	
IFRS 2 – Share-based Payments – Classification and Measurement of Share-based Payments Transactions (Amendments)	01 January 2018
IFRS 4 – Insurance Contracts: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts – (Amendments)	01 January 2018
IFRS 9 - Financial Instruments	01 July 2018
IFRS 10 – Consolidated Financial Statements and IAS 28 Investment in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendment)	Not yet finalized
IFRS 15 – Revenue from Contracts with Customers	01 July 2018
IFRS 16 – Leases	01 January 2019
IAS 19 - Plan Amendment, Curtailment or Settlement (Amendments)	01 January 2019
IAS 28 – Long-term Interests in Associates and Joint Ventures – (Amendments)	01 January 2019
IAS 40 – Investment Property: Transfers of Investment Property (Amendments)	01 January 2018
IFRIC 22 - Foreign Currency Transactions and Advance Consideration	01 January 2018
IFRIC 23 – Uncertainty over Income Tax Treatments	01 January 2019

The above standards and interpretations are not expected to have any material impact on the Company's unconsolidated financial statements in the period of initial application except for IFRS-15 – Revenue from Contracts with Customers. The Company is currently evaluating the impact of this Standard on the unconsolidated financial statements.

In addition to the above standards and interpretations, improvements to various accounting standards have also been issued by the IASB in December 2016 and December 2017. Such improvements are generally effective for accounting periods beginning on or after 01 January 2018 and 01 January 2019 respectively. The Company expects that such improvements to the standards will not have any impact on the Company's financial statements in the period of initial application.

The IASB has also issued the revised Conceptual Framework for Financial Reporting (the Conceptual Framework) in March 2018 which is effective for annual periods beginning on or after 1 January 2020 for preparers of financial statements who develop accounting policies based on the Conceptual Framework. The revised Conceptual Framework is not a standard, and none of the concepts override those in any standard or any requirements in a standard. The purpose of the Conceptual Framework is to assist IASB in developing standards, to help preparers develop consistent accounting policies if there is no applicable standard in place and to assist all parties to understand and interpret the standards.

For the year ended June 30, 2018

Further, following new standards have been issued by IASB which are yet to be notified by the Securities and Exchange Commission of Pakistan (SECP) for the purpose of applicability in Pakistan.

IASB Effective date (accounting periods beginning on or after)

Standard

IFRS 14 – Regulatory Deferral Accounts01 January 2016IFRS 17 – Insurance Contracts01 January 2021

5.2 Property, plant and equipment

Owned

These are stated at cost less accumulated depreciation and impairment loss except for freehold land and capital work in progress which are stated at cost.

Depreciation on fixed assets is charged to the unconsolidated statement of profit or loss applying the reducing balance method at the rates specified in note 7 to the unconsolidated financial statements. Depreciation on additions is charged from the month of addition and in case of deletion up to the month of disposal. Maintenance and normal repairs are charged to unconsolidated statement of profit or loss as and when incurred, while major renewals and improvements are capitalised. Gains or losses on disposals of fixed assets, if any, are included in unconsolidated statement of profit or loss.

The carrying values of assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets or related cash-generating units are written down to their recoverable amount.

5.3 Development costs

Development costs are expensed as incurred, except for development costs that relate to the design of new or improved products which are recognised as an asset to the extent that it is expected that such asset will meet the recognition criteria mentioned in IAS – 38 "Intangible Assets". These amounts are amortised at the rate disclosed in note 8 to the unconsolidated financial statements.

5.4 Stores, spares and loose tools

Stores, spares and loose tools are stated at cost which is determined by the weighted moving average cost method except for those in transit which are valued at actual cost. Provision is made for slow moving and obsolete items.

5.5 Stock-in-trade

Stock-in-trade, except goods-in-transit, is stated at the lower of NRV and cost determined as follows:

Raw and packing materials - Moving average basis.

Work-in-process - Cost of direct materials plus conversion cost valued on the basis

of equivalent production units.

Finished goods - Cost of direct materials plus conversion cost valued on time

proportion basis.

For the year ended June 30, 2018

Goods-in-transit are valued at purchase price, freight value and other charges incurred thereon upto the statement of financial position date.

Stock-in-trade is regularly reviewed by the management and any obsolete items are brought down to their NRV.

NRV signifies the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

5.6 Trade debts and other receivables

Trade debts and other receivables are stated at original invoice amount less provision for doubtful debts, if any. Provision for doubtful debts / other receivables is based on the management's assessment of customers' outstanding balances and creditworthiness. Bad debts are written-off when identified.

5.7 Investments

Investment in subsidiary company

Investment in subsidiary is stated at cost less impairment, if any.

Held-to-maturity

Investments with fixed maturity where management has both the intent and ability to hold to maturity are classified as held-to-maturity.

Gains or losses on held-to-maturity investments are recognised in income when the investments are derecognised or impaired.

5.8 Cash and cash equivalents

For the purpose of unconsolidated statement of cash flow, cash and cash equivalents comprise of cash in hand, bank balances and short-term investments with a maturity of three months or less from the date of acquisition. The cash and cash equivalents are readily convertible to known amount of cash and are therefore subject to insignificant risk of changes in value.

5.9 Financial instruments

All financial assets and liabilities are recognised at the time when the Company becomes party to the contractual provisions of the instrument. Financial assets are derecognised when the contractual rights under the instruments are realised, expired or surrendered. Financial liabilities are derecognised when the obligation is extinguished, discharged, cancelled or expired. Any gain or loss on recognition or derecognition of the financial assets and financial liabilities is taken to the profit or loss.

5.10 Offsetting of financial assets and financial liabilities

A financial asset and a financial liability is offset and the net amount is reported in the unconsolidated statement of financial position if the Company has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis or to realise the assets and settle the liability simultaneously.

5.11 Employees' benefits

Provident fund

The Company operates a recognised provident fund scheme (defined contribution plan) for all its employees who are eligible for the scheme in accordance with the Company's policy. Contributions in respect thereto are made in accordance with the terms of the scheme.

For the year ended June 30, 2018

Compensated absences

The Company accounts for these benefits in the period in which the absences are earned.

5.12 Taxation

Current

Provision for current taxation is based on taxable income at the current rates of taxation after taking into account tax credits and rebates available, if any, or minimum tax on turnover or Alternate Corporate Tax whichever is higher and tax paid on final tax regime basis. Alternate Corporate Tax is calculated in accordance with the provisions of Section 113C of Income Tax Ordinance.

Deferred

Deferred tax is provided, proportionate to local sales, for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of recognition or settlement of the carrying amount of assets and liabilities, using tax rates enacted at the statement of financial position date.

5.13 Provisions

Provision is recognised in the unconsolidated statement of financial position when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are reviewed at each year end and adjusted to reflect the current best estimate.

5.14 Warranty obligations

The Company recognises the estimated liability to repair or replace products under warranty at the year end on the basis of historical experience.

5.15 Foreign currency transactions

Transactions in foreign currencies are accounted for in Pakistani Rupees at the foreign exchange rates prevailing on the date of the transaction. Monetary assets and liabilities in foreign currencies are re-translated into rupees at the foreign exchange rates approximating those prevailing at the statement of financial position date. Exchange differences are taken to the unconsolidated statement of profit or loss.

5.16 Revenue recognition

- Sales are recorded when goods are dispatched to the customers.
- Profit on term deposit receipts and treasury bills is recognised on constant rate of return to maturity.
- Profit on deposit accounts is recognised on accrual basis.
- Dividend income is recognised when the right to receive the dividend is established.
- Scrap sales are accounted for on accrual basis.

5.17 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective assets. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

For the year ended June 30, 2018

5.18 Dividends and appropriation to reserve

Dividend and appropriation to reserve are recognised in the financial statements in the period in which these are approved.

5.19 Earnings per share

The Company presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

6. SIGNIFICANT ACCOUNTING JUDGEMENTS ESTIMATES AND ASSUMPTIONS

The preparation of financial statements in conformity with approved accounting standards requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on historic experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In the process of applying the accounting policies, management has made the following judgments and estimates which are significant to the financial statements:

		Notes
-	determining the residual values and useful lives of property, plant and equipment	5.2 & 7
-	provision against trade debts and other receivables	5.6, 13 & 14
-	provision for tax and deferred tax	5.12, 18 & 28
-	warranty obligations	5.14 & 19.3
-	provision for employee benefits	5.11 & 19.1

7. PROPERTY, PLANT AND EQUIPMENT

	Note	2018 (Rupees	in '000)
Operating fixed assets Capital work-in-progress	7.1 7.5	644,258 23,365	653,335 690
Capital Work in progress	7.0	667,623	654,025

For the year ended June 30, 2018

7.1 **Operating fixed assets**

		COST				COMMUNIATED	DEPRECIATIO	N	WRITTEN DOWN VALUE
	As at July 01, 2017	Additions/ (disposals)	As at June 30, 2018	Depreciation rate	As at July 01, 2017	Charge for the year	Disposals for the year	As at June 30, 2018	As at June 30, 2018
		(Rs. in 000')		%		(Rs.	in 000')		
Owned Freehold land	1,652	-	1,652	-	-	-	-	-	1,652
Building on freehold land	189,672	-	189,672	10	87,902	10,177	-	98,079	91,593
Plant and machinery	947,823	57,566 (4,817)	1,000,572	10 – 20	453,383	55,474	(1,095)	507,762	492,810
Furniture and fittings	13,854	1,704	15,558	15	6,577	1,218	-	7,795	7,763
Vehicles	78,082	18,511 (13,186)	83,407	20	39,829	9,525	(8,830)	40,524	42,883
Office equipment	4,360	113	4,473	20	2,758	334	-	3,092	1,381
Computer equipment	30,599	1,222 (1,429)	30,392	33	26,323	1,674	(1,343)	26,654	3,738
Dies and tools	37,891	-	37,891	40	33,826	1,627	-	35,453	2,438
2018	1,303,933	79,116 (19,432)	1,363,617	-	650,598	80,029	(11,268)	719,359	644,258

		COST			A	CCUMULATED	DEPRECIATIO	N	WRITTEN DOWN VALUE
	As at July 01, 2016	Additions/ (disposals)	As at June 30, 2017	Depreciation	As at July 01, 2016	Charge for the year	Disposals for the year	As at June 30, 2017	As at June 30, 2017
		(Rs. in 000')		%		(Rs.	in 000')		
Owned Freehold land	1,652	-	1,652	-	-	-	-	-	1,652
Building on freehold land	182,957	6,715	189,672	10	77,278	10,624	-	87,902	101,770
Plant and machinery	908,095	50,792 (8,470)	950,417	10 – 20	400,028	58,974	(5,619)	453,383	497,034
Furniture and fittings	9,867	4,083 (96)	13,854	15	5,654	1,013	(90)	6,577	7,277
Vehicles	74,635	12,862 (12,009)	75,488	20	39,926	8,329	(8,426)	39,829	35,659
Office equipment	4,280	80	4,360	20	2,367	391	-	2,758	1,602
Computer equipment	30,182	417	30,599	33	24,302	2,021	-	26,323	4,276
Dies and tools	37,891	-	37,891	40	31,115	2,711	-	33,826	4,065
2017	1,249,559	74,949 (20,575)	1,303,933	-	580,670	84,063	(14,135)	650,598	653,335

For the year ended June 30, 2018

7.2 Depreciation charge for the year has been allocated as follows:

	Note	2018 (Rupees	2017 in '000)
Cost of sales	22	70,482	75,477
Distribution costs	23	1,528	963
Administrative expenses	24	8,019	7,623
		80,029	84,063

7.3 Particulars of immovable properties (i.e freehold land and building on freehold land) in the name of Company are as follows:

	Location	Use of Immovable Property	Total Area
-	Mouza Baroot, Hub Chowki, Distt. Lasbella, Balochistan.	Manufacturing Facility	18.4 acres

7.4 The following operating fixed assets were disposed off during the year:

Particulars	Cost	Accumulated Depreciation	Book value	Sales Proceeds	Gain / (loss)	Mode of Disposal	Particulars of buyer
		(Rs	. in 000')				
Plant and machinery							
Tractor XT85	891	101	790	600	(190)	Negotiation	Mr. Shahid Waheed
Tractor XT75	829	107	722	700	(22)	Negotiation	Mr . Munir Ahmad
Tractor XT75	818	68	750	850	100	Negotiation	Mr Afzal Tarar
Tractor XT85D	1,351	524	827	800	(27)	Negotiation	Mr. Munir Ahmed
Tractor XT85	928	295	633	600	(33)	Negotiation	Mr. Munir Ahmed
,	4,817	1,095	3,722	3,550	(172)		
Computer Equipment	1,429	1,343	86	63	(23)	Negotiation	Various
Vehicles							
Toyota Corolla Altis	2,302	1,218	1,084	1,462	378	Company Policy	Mr. Aqeel Loon (Ex-employee)
Toyota Corolla Altis	2,152	953	1,199	1,600	401	Company Policy	Mr. Sarfraz Ahmed Khan (Ex-employee)
Toyota Corolla	1,414	1,156	258	297	39	Company Policy	Mr. Fahim Kapadia (CEO)
Toyota Corolla	1,414	1,174	240	1,065	825	Negotiation	Toyota Southern Motors, Karachi
Toyota Corolla	1,354	1,107	247	1,160	913	Negotiation	Car Selection
Suzuki Cultus	1,019	628	391	750	359	Negotiation	Mr. Muhammad Saad
Suzuki Cultus	842	670	172	177	5	Company Policy	Mr. Shahid Sattar (Employee)
Suzuki Mehran	673	404	269	362	96	Company Policy	Mr. Minhajuddin (Employee)
Suzuki Mehran	671	539	132	141	9	Company Policy	Mr. Shamsul Huda (Employee)
Daihatsu Cuore	645	530	115	135	20	Company Policy	Mr. Shizan Ali Fareed (Employee)
Suzuki Mehran	637	433	204	210	6	Company Policy	Mr. Farhan Siddique (Employee)
Honda Motorcycle	63	18	45	55	10	Insurance Claim	Habib Insurance Company
	13,186	8,830	4,356	7,414	3,061		
2018	19,432	11,268	8,164	11,027	2,866		
2017	20,575	14,135	6,440	10,145	3,705		

Capital work-in-progress - Plant and Machinery

For the year ended June 30, 2018

		2018	2017
	Note	(Rupees i	n '000)
As at July 01		690	47.667
Capital expenditure incurred / advances made during the year		23.365	7.771
Transfer to operating assets during the year		(690)	(54,748)
As at June 30		23,365	690

INTANGIBLE ASSET 8.

Cost

7.5

Opening as at July 1 Additions during the year Closing balance

Accumulated amortization

Opening as at July 1 Charge for the year Closing balance

Net book value as at June 30

Annual rate of amortization

	-
9,452	
9,452	
-	-
(1,589)	-
(1,589)	_
7,863	-
20%	_

8.1 This represents development costs incurred in respect of parts for upcoming models of motor vehicles.

9. **LONG-TERM INVESTMENT**

2018 2017 **Note** -(Rupees in '000)----

Investment in a subsidiary company - at cost

Agriauto Stamping Company (Private) Limited

9.1

8.1

1,144,006 1,144,006

9.1 The subsidiary company was incorporated on January 20, 2012 and the Company has made an investment of Rs. 1,144.006 million (2017: Rs. 1,144.006 million) as at 30 June 2018. The Company holds 100 percent shares of the subsidiary company. This investment in subsidiary company has been made in accordance with the requirements under the Act.

10. **LONG TERM DEPOSITS**

		2018	2017
	Note	(Rupees i	in '000)
Security deposits	10.1	6,234	6,234

10.1 Represents interest free deposits.

For the year ended June 30, 2018

11. STORES, SPARES AND LOOSE TOOLS

111	STORES, SPARES AND LOUSE TOOLS		
		2018	2017
		(Rupees	in '000)
	Stores	44,511	34,079
	Spares	34,887	23,470
	Loose tools	3,780	4,378
		83,178	61,927
12.	STOCK-IN-TRADE		
	Raw material	669,766	540,069
	Packing material	3,693	4,200
	Work-in-process	48,913	47,379
	Finished goods	33,173	29,688
	Goods-in-transit	208,697	124,486
		964,242	745,822

- **12.1** The write down of stock-in-trade to Net realizable value during the year amounted to Rs. 0.056 million (2017: Rs. 26.644 million).
- 12.2 The reversal of write down of stock-in-trade to Net realizable value during the year amounted to Rs. 24.68 million (2017: Rs. 0.13 million).

13. TRADE DEBTS – unsecured

	Note	2018 (Rupees	2017 in '000)
Considered good	13.1 & 13.2	431,931	430,360
Considered doubtful Provision for doubtful debts		595 (595)	634 (634)
		431,931	430,360

- 13.1 This includes an amount of Rs. 2.18 million (2017: Rs. nil) receivable from Agriauto Stamping Company (Private) Limited, a wholly owned subsidiary against sales made by the Company.
- The amount due from the wholly owned subsidiary is neither passed due nor impaired. The maximum aggregate amount receivable from the wholly owned subsidiary at the end of any month during the year was Rs 3.67 million (2017: Rs 3.77 million).

13.3 Reconciliation of provision for impairment is as follows:

23	634 (39) - - 595	318 - 316 634
	23	23 (39)

For the year ended June 30, 2018

14. ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES

	Note	2018 (Rupees	2017 in '000)
Advances – unsecured, considered good			
Suppliers	23	67	501
Contractors		623	6,462
Employees		655	701
		1,345	7,664
Deposits		215	215
Prepayments			
Insurance		3,391	2,385
Rent		2,148	895
		5,539	3,280
Other receivables – unsecured, considered good		-	12
		7,099	11,171

14.1 These advances, trade deposits and other receivables are interest free.

15. **SHORT-TERM INVESTMENTS**

		2018	2017
	Note	(Rupees	in '000)
Held- to- maturity			
Term deposit receipts	15.1	442,000	242,000
Treasury bills	15.2	98,692	395,720
Accrued profit thereon		2,868	4,058
		543,560	641,778

- 15.1 Represents one to three months term deposit receipts with commercial banks under conventional banking relationship carrying profit rate ranging from 5.50% to 6.00% (2017: 4.25% to 6.25%) per annum and will mature by August 21, 2018.
- 15.2 Represents one to three months treasury bills with a commercial bank under conventional banking relationship carrying profit rate 6.20% per annum and will mature by 19 July 2018.

CASH AND BANK BALANCES 16.

	Note	2018 (Rupees	2017 in '000)
In hand With banks in		197	107
current accountsdeposit accounts	16.1 & 16.2	78,567 151,500	120,857 111,151
		230,067 230,264	232,008 232,115

- 16.1 These carry profit rates ranging from 4.00% to 4.50% (2017: 3.80% to 5%) per annum.
- 16.2 Represents deposits and saving accounts placed with conventional banks under interest / mark-up arrangements.

For the year ended June 30, 2018

17. ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

2018 Number of share	2017 es in (000')	Ordinary shares of Rs. 5/- each	2018 (Rupees in	2017 '000)
22,800	22,800	Fully paid in cash	114,000	114,000
6,000	6,000	Issued as fully paid bonus shares	30,000	30,000
28,800	28,800		144,000	144,000

17.1 Thal Limited – an associated company held 2,115,600 (2017: 2,115,600) Ordinary shares of Rs. 5/- each in the Company at year end.

18. **DEFERRED TAXATION**

10.		Note	2018 (Rupees i	2017 n '000)
	Taxable temporary differences arising due to: - accelerated tax depreciation		79,864	83,299
	Deductible temporary differences arising due to: - provisions		(63,072) 16,792	(54,997) 28,302
19.	TRADE AND OTHER PAYABLES			
	Creditors Accrued liabilities Royalty payable Advance from customers Payable to provident fund Tax deducted at source Workers' Profit Participation Fund Workers' Welfare Fund Warranty obligations Guarantee bond payable Others	19.1 19.2 19.3 19.4	81,622 198,204 13,181 15,700 1,870 7,496 584 16,860 77,464 18,747 4,499	86,235 183,325 15,213 739 1,810 5,547 43,453 15,251 58,730 18,747 2,502 431,552
19.1	General Disclosures		(Unaudited)	(Audited)
	Size of the fund Cost of investments Fair value of investments Percentage of investments	19.1.1	203,601 171,803 188,596 92.6%	198,731 172,283 186,229 93.7%

For the year ended June 30, 2018

19.1.1 The breakup of fair value of investments is:

	2018		2017	
	(Unaudited)		(Audited)	
	(Rs. in 000')	(%)	(Rs. in 000')	(%)
Pakistan Investment Bond	19,552	9.6	19,879	10.0
Term Finance Certificates	95,183	46.7	21,079	10.6
Mutual fund units	61,518	30.2	63,036	31.7
Shares in listed companies	5,246	2.6	6,493	3.3
Bank balance	7,097	3.5	75,742	38.1
Total	188,596	92.6	186,229	93.7

19.1.2 Investments of provident fund have been made in accordance with the provisions of section 218 of the Act and the rules formulated for this purpose.

Workers' Profit Participation Fund 19.2

	N	lote	2018 (Rupees i	2017 n '000)
	Balance at the beginning of the year		43,453	5,343
	Allocation for the year	25	41,584	43,453
			85,037	48,796
	Less: Payment made during the year		(84,453)	(5,343)
	Balance at end of the year		584	43,453
19.3	Warranty obligations			
	Balance at the beginning of the year		58,730	44,562
	Provision for the year	23	24,452	37,677
			83,182	82,239
	Less: Claims paid during the year		(5,718)	(22,509)
	Balance at end of the year		77,464	58,730

19.4 The Company has provided bank guarantees to Collector of Customs as a security against the import duty.

20. **COMMITMENTS**

- (i) Commitments in respect of outstanding letters of credit for raw material amounting to Rs. 634.494 million (2017: Rs. 482.266 million).
- (ii) Commitments in respect of capital expenditure amounting to Rs. 78.342 million (2017: Rs. 0.978 million).
- (iii) Outstanding bank guarantees issued to Sui Southern Gas Company Limited amounting to Rs. 0.385 million (2017: Rs. 0.385 million).

For the year ended June 30, 2018

21. **TURNOVER - net**

2018 2017 ----(Rupees in '000)----

Sales

7,164,751 6,624,784

Less: Trade discount Sales tax

580	248		
1,051,191	966,995		
1,051,771	967,243		
6,112,980	5,657,541		

21.1 Revenue earned from the normal operations of the company is Shariah Compliant.

22. **COST OF SALES**

	2018	2017
Note	(Rupees	
	() [,
Raw material consumed		
Opening stock	540,069	562,005
Purchases	4,179,397	3,683,881
	4,719,466	4,245,886
Closing stock 12	(669,766)	(540,069)
	4,049,700	3,705,817
Manufacturing expenses		
Salaries, wages and benefits	399,431	352,371
Stores, spares and loose tools consumed	177,670	167,486
Fuel and power	76,290	70,233
Royalty and technical fees	34,965	63,471
Depreciation 7.2	70,482	75,477
Transportation and traveling	74,577	65,623
Repairs and maintenance	60,724	58,830
Packing material consumed	32,003	28,841
Rent, rates and taxes	6,382	7,206
Research and development costs	7,130	5,353
Insurance	2,829	2,653
Communications and professional fee	2,558	3,540
Printing and stationery	1,966	1,515
Others	5,374	2,521
	952,381	905,120
Work-in-process		
Opening stock	47,379	51,475
Closing stock 12	(48,913)	(47,379)
	(1,534)	4,096
Cost of goods manufactured	5,000,547	4,615,033
Finished goods		
Opening stock	29,688	26,312
Closing stock 12	(33,173)	(29,688)
	(3,485)	(3,376)
	4,997,062	4,611,657
	-,,,,,,,,,	, - ,

For the year ended June 30, 2018

22.1 Royalty paid during the year (excluding Sindh Sales Tax on services) comprise of the following:

	Company Name	Address	Relationship with Company	2018 (Rupees i	2017 n '000)
-	KYB Corporation	World Trade Center Building 4-1, Hamamatsu-Cho 2 Chome, Minato-Ku, Tokyo 105 Japan	Technical Partner	23,390	22,836
-	Aisin Seiki Co., Ltd	2-1, Asahi-Machi, Kariya, Aichi, 448-4650, Japan	Technical Partner	831	777
-	Ride Control LLC	750 Old Hickory Blvd. Suite 1-180 Brentwood, TN 37027, USA	Technical Partner	5,585	4,621

23. **DISTRIBUTION COSTS**

20.	DISTRIBUTION COSTS			
		Note	2018 (Rupees	2017 in '000)
	Salaries, wages and benefits		16,600	15,426
	Advertisement and sales promotion		38,736	33,368
	Carriage and forwarding		32,410	26,994
	Traveling and conveyance		2,803	3,216
	Depreciation	7.2	1,528	963
	Provision for warranty claims	19.3	24,452	37,677
	(Reversal) / provision for doubtful trade debts	13.3	(39)	316
	Rent, rates and taxes		206	175
	Communications		210	224
	Insurance		1,613	1,302
	Repairs and maintenance		112	116
	Others		152	237
			118,783	120,014
24.	ADMINISTRATIVE EXPENSES			
	Salaries, wages and benefits		70,103	69,341
	Legal and professional charges		67,993	60,757
	Traveling and conveyance		16,789	16,185
	Repairs and maintenance		17,153	14,067
	Depreciation	7.2	8,019	7,623
	Security services		7,190	8,090
	Communications and professional fee		5,369	3,169
	Advertisement		585	1,255
	Printing and stationery		1,749	2,341
	Rent, rates and taxes		6,402	2,755
	Utilities		1,451	1,559
	Auditors' remuneration	24.1	1,519	1,270
	Insurance		846	706
	Others		1,908	1,267
			207,076	190,385

Notes to the Unconsolidated Financial Statements For the year ended June 30, 2018

24.1	Auditors' remuneration			
		Note	2018 (Rupees	2017 in ' 000)
	Audit fee for standalone financial statements Audit fee for consolidated financial statements Fee for review of half yearly financial statements Other certifications Out of pocket expenses		840 155 75 260 189 1,519	800 145 70 124 131 1,270
25.	OTHER EXPENSES			
	Workers' Profit Participation Fund Workers' Welfare Fund Donations	19.2	41,584 16,860 12,223 70,667	43,453 15,251 12,018 70,722
25.1	Donation to following parties is equal to or exceeds Rs. 0.5 million.			
			2018 (Rupees	2017 in ' 000)
	 - Habib Educational Trust - Mohammedali Habib Welfare Trust - Sindh Institute of Urology & Transplantation - Indus Hospital - Al-Umeed Rehabilitation Association - Habib University Foundation - Govt. Girls High School Hub 		5,500 4,200 500 500 750 - - 11,450	1,000 3,500 500 500 - 5,050 943 11,493
25.2	None of the directors or their spouses had any interest in the donees.			
26.	OTHER INCOME	Note	2018 (Rupees	2017 in ' 000)
	Income from financial assets			
	Profit on: - short-term investments - deposit accounts	26.1	38,217 8,925 47,142	14,588 8,649 23,237
	Liabilities no longer payable - written back Dividend income		-	4 114,401
	Income from non-financial assets			
	Gain on disposal of property, plant and equipment Scrap sales Miscellaneous income	7.4	2,866 4,157 15 7,038 54,180	3,705 4,614 - 8,319 145,961

For the year ended June 30, 2018

26.1 Represents profit earned under conventional banking relationship.

27. **FINANCE COST**

		2018 (Rupees	2017 in ' 000)
	Bank charges	334	312
	Mark-up on short-term running finance	_	48
		334	360
28.	TAXATION		
	Current	238,556	214,412
	Prior	1,001	77
	Super tax	24,784	22,340
	Deferred	(11,510)	(13,102)
		252,831	223,727
28.1	Relationship between tax expense and accounting profit		
	Profit before taxation	773,237	810,364
	Tax at the rate of 30% (2017: 31%)	231,971	251,213
	Tax effects of:		
	Expenses that are admissible in determining taxable profit	15,873	(20,361)
	Effect of previous year's tax charge	1,001	77
	Tax rebates	(9,288)	(16,440)
	Deferred	(11,510)	(13,102)
	Super tax	24,784	22,340
		252,831	223,727

28.2 Adequate provision for tax has been provided in these consolidated financial statements for the current year in accordance with requirements laid under Income Tax Ordinance, 2001 (ITO 2001). The provision made by the Company for tax years 2017, 2016 and 2015 amount to Rs. 236.75 million, Rs. 241.32 million and Rs. 255.39 million, respectively. The provision for current year tax represents on taxable income at the rate of 30% (2017: 31%). The Company filed returns of income on due dates as prescribed in accordance with the requirements laid under Income Tax Ordinance, 2001. Accordingly, tax expense as per the assessment for tax years 2017, 2016 and 2015 amount to Rs. 215.55 million, Rs. 218.95 million and Rs. 256.38 million, respectively.

During 2017 the Company opted for Group Taxation under section 59AA of the Income Tax Ordinance, 2001. The Group consists of:

- Agriauto Industries Limited (the Holding Company); and
- Agriauto Stamping Company (Private) Limited 100% owned Subsidiary

For the year ended June 30, 2018

29. EARNINGS PER SHARE – basic and diluted

There is no dilutive effect on the basic earnings per share of the Company, which is based on:

		0040	0047
		2018	2017
		(Rupees	in '000)
	Profit after taxation (Rs. in 000')	520,407	586,637
	Weighted average number of ordinary shares outstanding during the year (in 000')	28,800	28,800
	Basic earnings per share (Rs.)	18.07	20.37
30.	CASH GENERATED FROM OPERATIONS		
	Note	2018 (Rupees	2017 in '000)
	Profit before taxation	773,238	810,364
	Adjustments for Depreciation and Amortization Finance costs Provision for doubtful debts	81,618 334 -	84,063 360 316
	Reversal for provision for doubtful debts Liabilities no longer payable - written back Profit on short-term investments Profit on deposit accounts Dividend income Gain on disposal of operating fixed assets	(39) - (38,217) (8,925) - (2,866) 31,905	(4) (14,587) (8,650) (114,401) (3,705) (56,608)
	Decrease/(increase) in current assets Stores, spares and loose tools Stock-in-trade Trade debts Advances, deposits, prepayments and other receivables Sales tax receivable	(21,251) (218,420) (1,532) 4,072 (3,827) (240,958)	753,756 (10,397) 44,235 (27,415) 37,865 17,116 61,404
	Increase in current liabilities Trade and other payables	4,623 568,808	78,272 893,432
31.	CASH AND CASH EQUIVALENTS		
	Short-term investments – term deposit receipts Cash and bank balances 16	540,692 230,264 770,956	637,720 232,115 869,835

32. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The main risk arising from the Company's financial instruments are market risk, credit risk and liquidity risk. The Board of Directors reviews and agrees policies for managing each of these risks which are summarized below:

For the year ended June 30, 2018

32.1 Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates and foreign exchange rates.

(i) Interest rate risk

Interest rate risk is the risk that the value of financial instrument will fluctuate due to the changes in market interest rates. The Company is exposed to interest rate risk in respect of bank deposits, term deposit receipts and treasury bills. Management of the Company estimates that 1% increase in the market interest rate, with all other factor remaining constant, would increase the Company's profit after tax by Rs. 4.845 million (2017: Rs. 5.167 million) and a 1% decrease would result in the decrease in the Company's profit after tax by the same amount. However, in practice, the actual result may differ from the sensitivity analysis.

(ii) Foreign currency risk

Foreign currency risk is the risk that the value of financial assets or a financial liability will fluctuate due to a change in foreign exchange rates. It arises mainly where receivables and payables exist due to transactions in foreign currency. As at June 30, 2018, the Company does not have any financial assets or financial liabilities which are denominated in foreign currencies.

32.2 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss.

Concentration of credit risk arises when a number of counterparties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentration of credit risk indicates the relative sensitivity of the Company's performance to developments affecting a particular industry.

The Company is exposed to credit risk mainly on trade debts, short-term investments and bank balances. The Company seeks to minimise the credit risk exposure through having exposure only to customers considered credit worthy and obtaining securities where applicable.

The table below provides the analysis of the credit quality of financial assets on the basis of external credit rating or the historical information about counter party default rates.

2018 2017 ---- (Rupees in '000) ----

Trade debts

The analysis of trade debts is as follows: Neither past due nor impaired Past due but not impaired – 30 to 90 days

Bank balances Ratings

A-1+ A1+

Short-term investments Ratings

A1+

345,793	340,491
86,138	89,869
431,931	430,360
'	
49,276	80,850
180,791	151,158
230,067	232,008
540,692	637,720

For the year ended June 30, 2018

32.3 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulties in raising funds to meet commitments associated with financial instruments. The management of the Company believes that is not exposed to any significant level of liquidity risk.

The management forecasts the liquidity of the Company on the basis of expected cashflow considering the level of liquid assets necessary to mitigate the liquidity risk.

2018	On demand	Less than 3 Months (Rupees	3 to 12 Months in '000)	Total
Trade and other payables	223,967	195,400	16,860	436,227
2017	On demand	Less than 3 Months (Rupees	3 to 12 Months in '000)	Total
Trade and other payables	193,072	244,491	15,251	452,814

33. CAPITAL RISK MANAGEMENT

The Company's objectives when managing capital is to safeguard the Company's ability to continue to provide returns for shareholders and benefit for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. The Company is currently financing majority of its operations through equity and working capital. The capital structure of the Company is equity based with no financing through long-term borrowings.

34. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. The carrying values of all financial assets and liabilities reflected in the unconsolidated financial statements approximate their fair values.

35. REMUNERATION OF THE CHIEF EXECUTIVE AND EXECUTIVES

35.1 Aggregate amounts charged in these unconsolidated financial statements are as follows:

Managerial remuneration Bonus Retirement benefits Utilities Medical expenses

Number of persons

201	18	2017		
Chief Executive	Executives (Rs. in	Chief Executive `000)	Executives	
13,895	25,882	13,772	25,087	
2,867	2,563	4,849	4,937	
725	1,348	718	1,311	
179	76	217	83	
41	166	102	558	
17,707	30,035	19,658	31,976	
1	6	1	6	

For the year ended June 30, 2018

- **35.2** The Chief Executive and certain Executives are also provided with free use of Company maintained vehicles in accordance with the Company's policy.
- **35.3** Two non-executive directors (2017: Two) have been paid fees of Rs. 1.275 million (2017: 0.40 million) for attending board and other meeting.
- **35.4** The Chief Executive and the directors represent key management personnel of the company that is the personnel having authority and responsibility for planning, directing and controlling the activities of the company.

36. TRANSACTIONS WITH RELATED PARTIES

36.1 Related parties of the Company comprise subsidiary company, companies with common directorship, retirement funds, directors and key management personnel. Detail of transactions with related parties during the year, other than disclosed elsewhere in the unconsolidated financial statements, are as follows:

Name of related party and relationship with the Company	Nature of transactions	Percentage of holding	2018 (Rupees	2017
Subsidiary (wholly owned)			(nupees	111 000)
Agriauto Stamping Company (Private) Limited.	Sales Dividend received	Nil	30,455 -	31,119 114,401
Associated Companies (Common directorship)				
Auvitronics Limited TPL Direct Insurance Limited Thal Limited Shabbir Tiles & Ceramics Limited	Purchase Insurance premium - Purchases	Nil Nil 7.34% Nil	1,026 4,943 - 3,725	1,948 - -
Retirement benefit funds Employees' Provident Fund	Contribution	Nil	7,867	7,859

The outstanding balance with related parties as at the year-end have been disclosed in the respective notes to the unconsolidated financial statements.

36.2 Details to compensation to the key management personnel have been disclosed in the note 35 to the unconsolidated financial statements.

37. PRODUCTION CAPACITY

The production capacity of the Company cannot be determined as this depends on the relative proportions of various types of vehicles and agricultural tractors produced by OEMs.

38. UNUTILIZED CREDIT FACILITIES

As of the statement of financial position date, the Company has unutilized facilities for short-term running finance available from various banks amounted to Rs. 160 million (2017: Rs. 160 million). The rate of mark-up on these finances ranges from 1 to 3 months KIBOR plus rates varying from 0.75% to 1.25% (2017: 1 to 3 months KIBOR plus rates varying from 0.75% to 1.25%). The facilities are secured by way of pari passu hypothecation of Company's stock-in-trade, stores, spares, loose tools and trade debts.

39. NON-ADJUSTING EVENT AFTER THE STATEMENT OF FINANCIAL POSITION DATE

39.1 The Board of Directors in its meeting held on August 17, 2018 (i) approved the transfer of Rs. 190 million from unappropriated profit to general reserve and (ii) proposed cash dividend of Rs. 8.50 per share for the year ended June 30, 2018 amounting to Rs. 244.8 million for approval of the members at the Annual General Meeting to be held on October 22, 2018.

For the year ended June 30, 2018

39.2 Under section 5A of the Income Tax Ordinance, 2001 (the Ordinance), the Company is obligated to pay tax at a prescribed rate on its accounting profit before tax, if it derives profit for a tax year but does not distribute prescribed level of such profits within six months of the end of the tax year, through cash dividend. During the year, the Company has paid interim dividend of Rs. 115.2 million and final dividend proposed by the Board of Directors as disclosed in note 39.1 to the financial statements amounts to Rs. 244.8 million.

40. NUMBER OF EMPLOYEES

The total number of employees and average number of employees at year end and during the year respectively are as follows:

		(Number)			
	Total	Factory	Total	Factory	
Total number of employees as at June 30	712	645	715	647	
Average number of employees during the year	714	646	715	647	
Average number of employees during the year	/14	646	/15	647	

2018

2017

41. GENERAL

Figures have been rounded off to the nearest thousands.

42. DATE OF AUTHORISATION FOR ISSUE

These unconsolidated financial statements were authorized for issue on August 17, 2018 by the Board of Directors of the Company.

Yutaka Arae Chairman **Fahim Kapadia**Chief Executive